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Fall, 1914

Spring, 1915

# CATALOG OF Highlands Nursery

Pineola, North Carolina



**KELSEY'S RHODODENDRONS,  
AZALEAS, and other Hardy  
NATIVE AMERICAN PLANTS  
Grown in the Carolina Mountains  
at 3,800 feet elevation**

## Information

**HIGHLANDS NURSERY SHIPMENTS** are made from Pineola, N. C., freight station, and prices in this list are made on this basis. Freight and express rates gladly quoted. Via Norfolk steamship lines, deliveries to northern and eastern points are quick and rates are low.

**SHIPMENTS OF "COLLECTED" RHODODENDRON MAXIMUM and KALMIAS** are from my special fields in Pennsylvania and the South, depending on destination and quality of stock desired. The best clumps come from the South, from high altitudes. **"COLLECTED" RHODODENDRON CATAWBIENSE** comes only from the South.

**MY NURSERIES ARE UNIQUE**, being the first to grow Native American Ornamentals, and having the only large and complete stock of Hardy American Plants in existence.

**SHIPPING BEGINS IN SEPTEMBER**, when I send out large Rhododendrons, Kalmias and other evergreens, and bulbs and herbaceous plants, general stock going out in October and November; and in spring from about March 1 to May 15. Give shipping instructions, unless you wish to leave it to me, when I use my best judgment, but assume no risk.

**EXPORT SHIPMENTS** reach the most remote countries in perfect condition; I have exported for over twenty-five years, and know how to pack.

**DESCRIPTIVE CATALOGS**, beautifully illustrated, are mailed on request, and advice on the right way to grow Rhododendrons, Azaleas and other native plants is gladly given. Send for "How to Grow Rhododendrons Successfully." Always address

**HARLAN P. KELSEY, Owner**

**SALEM, MASS., U. S. A.**

## CATALOG OF HIGHLANDS NURSERY

At my **Highland Nursery**, Pineola, North Carolina, 3,800 ft. elevation, on the crest of the Alleghany Mountains, one may see Rhododendrons, Azaleas, Leucothoës, Kalmias and Andromedas growing in all sizes by tens of thousands in single species, and nowhere else can be found such a collection of rare American plants of unquestionable hardiness—the best for American gardens.

**The Carolina Mountains** is the native home of the most beautiful Broad-leaved Evergreens and Ericaceous Shrubs. Highlands Nursery not only ships direct to customers, but is a great propagating plant, supplying material for my Boxwood Nursery.

### DECIDUOUS AND EVERGREEN

## Trees, Shrubs and Woody Vines

**NOTE.**—All plants are transplanted and nursery-grown, unless plainly marked otherwise.

This is a catalog of nursery-grown plants growing at my Highlands Nursery, Pineola, North Carolina.

	Each	10	100	1,000
* <b>Abies concolor.</b> 6 to 12 in.....	\$0 20	\$1 25	\$10 00	
* <b>Abies fraseri.</b> 6 to 12 in.....	15	75	6 00	\$50 00
1 to 2 ft.....	35	2 00	18 00	150 00
2 to 3 ft.....	75	5 00	40 00	
3 to 4 ft.....	1 50	12 50		
<b>Acer saccharum.</b> Sugar Maple.				
6 to 12 in.....		50	4 00	25 00
1 to 2 ft.....		60	5 00	40 00
2 to 3 ft.....		75	6 00	
3 to 4 ft.....	25	1 25	10 00	
4 to 6 ft.....	40	3 00		
<b>spicatum.</b> 1 to 2 ft.....	20	1 00	8 50	
2 to 3 ft.....	35	2 00		
3 to 4 ft.....	50	3 50		
<b>Adelia acuminata.</b> 2 to 3 ft.....	75	4 00		
<b>Æsculus octandra.</b> 6 to 12 in., seedlings.	10	50	4 00	
1 to 2 ft.....	20	75		
<b>Alnus alnobetula.</b> 2 to 4 ft., clumps..	50	3 00	25 00	
<b>rugosa.</b> 2 to 3 ft.....	25	1 50		
<b>Amelanchier botryapium.</b> 1 to 2 ft..	15	75	6 00	
2 to 3 ft.....	20	1 00	8 00	
3 to 4 ft.....	25	1 25	10 00	
4 to 6 ft.....	35	2 00	17 50	
6 to 8 ft.....	50	4 00		
<b>Amorpha fruticosa.</b> 2-yr. seedlings....	40	3 00		
<b>Ampelopsis quinquefolia engelmanni.</b>				
Light.....	15	75	6 00	50 00
Strong.....	25	1 25	10 00	80 00
* <b>Andromeda (Pieris) floribunda.</b> Mountain Fetter Bush.				
6 to 12 in.....	1 00	8 00	70 00	
1 to 1½ ft.....	1 50	12 50	100 00	
1½ to 2 ft.....	2 00	18 00	170 00	
<b>Aralia spinosa.</b> 1 to 2 ft.....	25	1 50	12 50	
<b>Aronia arbutifolia.</b> 6 to 12 in.....	20	1 25	10 00	
1 to 2 ft.....	30	1 75	15 00	
2 to 3 ft.....	40	2 50	22 50	
3 to 4 ft.....	75	4 00	37 50	
<b>erythrocarpa, Dwarf Variety.</b>				
1 to 2 ft.....	35	2 00		
2 to 3 ft.....	50	3 00		
<b>nigra.</b> Shining black fruit. 1 to 2 ft.	20	1 25	10 00	90 00
2 to 3 ft.....	35	2 00	17 50	
3 to 4 ft.....	60	3 50	32 50	

### AZALEAS

<b>Azalea arborescens.</b>	Each	10	100	1,000
grant White. 6 to 12 in....	\$0 35	\$2 00	\$17 50	
1 to 1½ ft.....	60	3 50	32 50	
1½ to 2 ft.....	75	5 00	40 00	
6 to 12 in., clumps.....	1 00	6 00	50 00	
1 to 1½ ft., clumps.....	1 25	8 50	75 00	
1½ to 2 ft., clumps.....	2 00	15 00	125 00	
2 to 3 ft., clumps.....	4 00	30 00		
<b>Azalea lutea (calendulacea).</b> Great FlameAzalea.				
6 to 12 in. ....	25	1 50	12 50	\$100 00
1 to 1½ ft.....	40	2 50	22 50	200 00
1½ to 2 ft.....	50	3 00	25 00	225 00
2 to 3 ft.....	90	7 50	60 00	
6 to 12 in., clumps.....	50	3 00	25 00	225 00
1 to 1½ ft., clumps.....	75	6 00	50 00	400 00
1½ to 2 ft., clumps.....	1 00	8 50	75 00	
2 to 3 ft., clumps.....	1 50	12 50	100 00	

EVERGREENS ARE MARKED WITH A STAR (\*)

# KELSEY'S HARDY SPECIMEN EVERGREENS

## Catalog of HIGHLANDS NURSERY

### TREES, SHRUBS AND WOODY VINES, continued

	Each	10	100	1,000
<b>Azalea nudiflora.</b> Pinxter Flower.				
6 to 12 in.....	\$0 25	\$1 50	\$12 50	\$100 00
1 to 1½ ft.....	40	2 50	22 50	
1 to 1½ ft., clumps.....	75	4 00	37 50	
<b>Azalea vaseyi.</b> Southern Azalea.				
6 to 12 in.....	40	2 50	22 50	
1 to 1½ ft.....	60	3 50	32 50	
<b>viscosa.</b> 6 to 12 in.....	25	1 50	12 50	100 00
1 to 1½ ft.....	35	2 00	17 50	150 00
1 to 1½ ft., clumps.....	75	5 00	40 00	
1½ to 2 ft., clumps.....	1 00	6 00	50 00	
2 to 2½ ft., clumps.....	1 25	10 00	80 00	
<b>Benzoin benzoin.</b> 1 to 2 ft.....	20	1 50	12 00	
<b>Betula lenta.</b> 6 to 8 ft.....	50	3 00		
8 to 10 ft.....	85	6 00		
10 to 14 ft.....	1 50	12 00		
<b>Calycanthus fertillis.</b> 2 to 3 ft., clumps.	25	2 00	15 00	
<b>floridus.</b> 1 to 2 ft.....	15	75	6 00	
2 to 3 ft.....	20	1 25	10 00	
3 to 4 ft.....	40	2 50	20 00	
<b>Carpinus caroliniana (americana).</b>				
4 to 6 ft.....	30	2 00	15 00	
6 to 8 ft.....	50	3 00	25 00	
<b>Castanea pumila.</b> Chinkapin. 1 to 2 ft.	30	2 00	17 50	
2 to 3 ft.....	40	3 00	25 00	
3 to 4 ft.....	60	4 50	40 00	
<b>Celastrus punctatus.</b> 1 to 2 ft.....	20	1 00	8 50	
2 to 3 ft.....	25	1 50	12 50	
3 to 4 ft.....	35	2 00	18 00	
<b>scandens.</b> 6 to 12 in.....	20	1 00	8 50	
1 to 2 ft.....	25	1 50	12 50	
2 to 3 ft.....	35	2 50		
<b>Cephalanthus occidentalis.</b> 3 to 4 ft..	35	2 50		
4 to 5 ft.....	50	3 50		
<b>Chamædaphne calyculata.</b> 6 to 12 in.	25	1 50	12 50	
1 to 1½ ft.....	35	2 00		
<b>Chionanthus virginica.</b> 1 to 2 ft.....	15	1 00	8 00	
<b>Clethra acuminata.</b> Southern Pepper				
Bush. 1 to 2 ft.....	20	1 00	8 50	
2 to 3 ft.....	25	1 50	12 50	
4 to 6 ft.....	75	4 00	35 00	
<b>alnifolia.</b> Sweet Pepper Bush.				
6 to 12 in.....	20	1 00	8 50	
1 to 1½ ft.....	35	2 00	17 50	
1 to 1½ ft., clumps.....	60	4 00	37 50	
<b>Comptonia peregrina (asplenifolia).</b>				
1 to 2 ft.....	25	1 50	12 50	
"Collected".....	10	50	4 00	30 00
<b>Cornus amomum (sericea).</b> 3 to 4 ft.	20	1 00	8 50	
<b>Corylus americana.</b> 1 to 2 ft.....	25	1 50	12 50	
2 to 3 ft.....	35	2 50	20 00	
3 to 4 ft.....	50	4 00	30 00	
4 to 6 ft., clumps.....	85	7 00	60 00	
<b>rostrata.</b> 1 to 2 ft.....	20	1 00	8 00	70 00
2 to 3 ft.....	35	2 00	15 00	125 00
3 to 4 ft., clumps.....	75	5 00		
<b>Crataegus coccinea.</b> 1 to 2 ft.....	20	1 50	12 00	
<b>punctata.</b> 6 to 12 in.....	15	75	6 00	50 00
1 to 2 ft.....	20	1 00	8 50	
2 to 3 ft.....	25	1 50	12 00	
3 to 4 ft.....	35	2 00	17 50	
4 to 6 ft.....	60	4 00	37 50	
<b>Decodon verticillatus.</b> 1 to 2 ft.....	35	3 00		
<b>Dendrium buxifolium.</b> 3 to 6 in., clumps	20	1 00	8 50	
6 to 12 in., clumps.....	25	1 50	12 50	
<b>Dendrium prostratum.</b>				
3 to 6 in., clumps.....	25	2 00	15 00	
6 to 12 in., clumps.....	40	3 00	25 00	
<b>Diervilla diervilla (trifida).</b> 6 to 12 in.	20	1 25	10 00	
<b>rivularis.</b> 1 to 2 ft.....	25	1 50	12 00	
<b>sessilifolia.</b> 1 to 2 ft.....	25	2 00	16 00	
2 to 3 ft.....	40	3 00		
<b>Euonymus americanus.</b> 3 to 4 ft....	40	3 00		
<b>Fraxinus americana.</b> 2 to 3 ft.....	20	1 00	8 50	
3 to 4 ft.....	25	1 50		
<b>lanceolata (viridis).</b> 4 to 6 ft.....	30	1 75	15 00	
6 to 8 ft.....	40	2 00	18 00	
<b>oregona.</b> 1 to 2 ft.....	40			
<b>Gaylussacia resinosa.</b> 6 to 12 in.....	20	1 00	8 50	
1 to 2 ft.....	25	1 50	12 50	
<b>ursina.</b> 1 to 2 ft., clumps.....	40	2 50		
<b>Halesia tetraptera (carolinum).</b>				
6 to 12 in., seedlings.....	20	1 00	8 00	
1 to 2 ft.....	25	1 50	12 00	
2 to 3 ft.....	40	2 50	22 00	
3 to 4 ft.....	50	4 00		
4 to 5 ft.....	65	5 00		
<b>Hydrangea arborescens.</b> 1 to 2 ft., clp.	30	1 75	15 00	
2 to 3 ft., clumps.....	40	2 50	20 00	
<b>*Hypericum aureum.</b> 6 to 12 in., seedl'g.	15	75	6 00	
1 to 2 ft.....	20	1 25		
2 to 3 ft.....	30	2 00		

EVERGREENS ARE MARKED WITH A STAR



# KELSEY'S Hardy American Plants Rhododendrons and Azaleas

## Catalog of HIGHLANDS NURSERY

### TREES, SHRUBS AND WOODY VINES, continued

	Each	10	100	1,000
* <i>Hypericum densiflorum</i> . 1 to 2 ft. . . . .	\$0 15	\$0 75	\$6 00	\$40 00
2 to 3 ft. . . . .	20	1 00	8 00	
* <i>prolificum</i> . 6 to 12 in., seedlings. . . . .	15	75	5 00	
1 to 2 ft. . . . .	35	2 00		
<i>Ilex decidua</i> . 1 to 2 ft. . . . .	25	1 50	12 00	
2 to 3 ft. . . . .	35	2 00	17 00	
3 to 4 ft. . . . .	50	3 00	27 00	
<i>monticola</i> . Mountain Holly.				
6 to 12 in. . . . .	20	1 00	8 00	
1 to 2 ft. . . . .	25	1 25	10 00	
2 to 3 ft. . . . .	30	1 75	15 00	
3 to 4 ft. . . . .	60	3 50	32 50	
4 to 6 ft. . . . .	1 00	6 00	50 00	
* <i>opaca</i> . American Holly. 6 to 12 in. . . . .	40	2 50	20 00	180 00
1 to 1½ ft. . . . .	50	3 00	27 50	
1½ to 2 ft. . . . .	75	4 00	37 50	
2 to 3 ft. . . . .	1 25	8 00		
<i>verticillata</i> . 1 to 2 ft. . . . .	30	2 00		
<i>Itea virginica</i> . 1 to 2 ft., clumps. . . . .	30	1 75	15 00	
2 to 3 ft., clumps. . . . .	40	3 00	20 00	
* <i>Juniperus virginiana</i> . 6 to 12 in. . . . .	20	1 25	10 00	
1 to 2 ft. . . . .	40	2 00	15 00	

### KALMIAS (The Mountain Laurel)

	Each	10	100	1,000
* <i>Kalmia angustifolia</i> . 6 to 12 in. . . . .	\$0 20	\$1 25	\$10 00	
* <i>Kalmia latifolia</i> . 3 to 6 in. . . . .	10	50	4 00	\$30 00
6 to 9 in. . . . .	20	1 00	8 50	75 00
9 to 12 in. . . . .	25	1 50	12 50	100 00
1 to 1½ ft. . . . .	35	2 00	18 00	160 00
1½ to 2 ft. . . . .	75	4 00	37 50	325 00
1 to 1½ ft., clumps. . . . .	1 00	6 50	62 50	550 00
1½ to 2 ft., clumps. . . . .	1 75	12 50	100 00	
2 to 3 ft., clumps. . . . .	3 00	25 00	200 00	

"COLLECTED" KALMIA LATIFOLIA. For prices and full information, see page 9.

### \**Leucothoe catesbaei*.

	Each	10	100	1,000
6 to 12 in. . . . .	\$0 20	\$1 00	\$8 50	\$75 00
1 to 1½ ft. . . . .	25	1 50	12 50	100 00
1½ to 2 ft. . . . .	40	2 75	25 00	
6 to 12 in., clumps. . . . .	50	3 00	27 50	225 00
1 to 1½ ft., clumps. . . . .	75	4 00	37 50	325 00
1½ to 2 ft., clumps. . . . .	1 00	6 50	62 50	
2 to 3 ft., clumps. . . . .	1 50	12 00	100 00	
* <i>recurva</i> . 6 to 12 in. . . . .	20	1 00	8 00	
1 to 2 ft. . . . .	30	2 00	15 00	
<i>Lonicera japonica halliana</i> . Light. . . . .	15	75	6 00	50 00
Strong. . . . .	20	1 00	8 50	75 00
✓ <i>Magnolia fraseri</i> . 2 to 3 ft. . . . .	25	1 50	12 00	
4 to 6 ft. . . . .	75	4 00		
<i>tripetala</i> . 3 to 4 ft. . . . .	40	2 50	20 00	
<i>Malus coronaria</i> . Wild Fragrant Crab.				
6 to 12 in., seedlings. . . . .	20	1 00	8 00	
1 to 2 ft., seedlings. . . . .	30	1 50	12 00	
<i>Menziesia pilosa</i> . 1 to 2 ft., clumps. . . . .	35	2 00	17 50	
2 to 3 ft., clumps. . . . .	60	3 50	30 00	
<i>Myrica cerifera</i> . 1 to 3 in., seedlings. . . . .	10	60	5 00	40 00
<i>Nyssa multiflora</i> . 6 to 12 in. . . . .	20	1 00	8 00	
1 to 2 ft. . . . .	40	2 50	20 00	
2 to 3 ft. . . . .	60	4 00		
<i>Ostrya virginica</i> . 1 to 2 ft. . . . .	20	1 25	10 00	
2 to 3 ft. . . . .	35	2 00	17 50	
3 to 4 ft. . . . .	50	3 00		
<i>Oxydendron arboreum</i> . 6 to 12 in. . . . .	20	1 00	8 50	75 00
1 to 2 ft. . . . .	25	1 50	12 00	90 00
2 to 3 ft. . . . .	35	2 25	20 00	180 00
3 to 4 ft. . . . .	60	3 50	30 00	
4 to 5 ft. . . . .	85	5 00	45 00	
* <i>Pinus austriaca</i> . 6 to 12 in. . . . .	30	2 50	20 00	
1 to 1½ ft. . . . .	50	4 00	30 00	
* <i>banksiana (divaricata)</i> . 2 to 3 ft. . . . .	30	2 00	16 00	
3 to 4 ft. . . . .	40	2 50	20 00	
4 to 6 ft. . . . .	75	5 00	30 00	200 00
6 to 8 ft. . . . .	1 00	6 00	50 00	300 00
* <i>echinata</i> . 6 to 12 in. . . . .	35	3 00		
* <i>flexilis</i> . 3 to 6 in. . . . .	20	1 50	10 00	
* <i>ponderosa</i> . 3 to 6 in., transplanted. . . . .	10	75	5 00	40 00
* <i>pungens</i> . 6 to 8 ft. . . . .	75	6 00	50 00	
* <i>resinosa</i> . 3 to 6 in. . . . .	15	1 00	7 00	60 00
6 to 12 in. . . . .	25	2 00	16 00	
* <i>rigida</i> . 3 to 4 ft. . . . .	35	3 00	27 50	
4 to 6 ft. . . . .	60	5 00	45 00	
<i>Prunus pumila</i> . 6 to 12 in. . . . .	15	1 00		
1 to 2 ft. . . . .	25	1 50		
* <i>Pseudotsuga douglasi (taxifolia)</i> .				
Douglas Spruce.				
1 to 3 in., transplanted. . . . .	10	75	5 00	40 00
3 to 6 in., transplanted. . . . .	20	1 00	8 00	70 00
6 to 12 in. . . . .	30	2 50	20 00	

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# KELSEY'S HARDY SPECIMEN EVERGREENS

## Catalog of HIGHLANDS NURSERY

### RHODODENDRONS

		Each	10	100	1,000
<b>*Rhododendron carolinianum.</b>					
6 to 9 in., nursery-grown...		\$0 40	\$2 50	\$22 50	
6 to 9 in., clumps, nursery-grown.....	1	00	7 00	65 00	
9 to 12 in., clumps, nursery-grown.....	1	50	10 00	90 00	
1 to 1½ ft., clumps, nursery-grown.....	1	75	12 50	110 00	
<b>*catawbiense.</b>					
3 to 6 in., heavy, nursery-grown...	20	1 00	8 50	\$75 00	
6 to 9 in., heavy, nursery-grown...	25	1 50	12 50	100 00	
9 to 12 in., heavy, nursery-grown...	35	2 00	18 00		
1 to 1½ ft., clumps, nursery-grown...	1	50	10 00	90 00	750 00
1½ to 2 ft., clumps, nursery-grown...	2	00	16 00	135 00	1300 00
2 to 3 ft., clumps, nursery-grown...	3	00	25 00	200 00	1750 00
3 to 4 ft., clumps, nursery-grown...	5	00	40 00	375 00	
4 to 5 ft., clumps, nursery-grown...	7	00	60 00		
<b>*maximum. The Great American Rosebay.</b>					
3 to 6 in., nursery-grown.....	15	75	6 00	50 00	
6 to 9 in., nursery-grown.....	20	1 00	8 00	60 00	
9 to 12 in., nursery-grown.....	25	1 25	10 00	90 00	
1 to 1½ ft., nursery-grown.....	35	2 00	18 00	160 00	
1½ to 2 ft., nursery-grown.....	75	4 00	35 00		
9 to 18 in., clumps, nursery-grown...	1	25	7 00	60 00	500 00
1½ to 2 ft., clumps, nursery-grown...	1	50	12 00	100 00	
2 to 3 ft., clumps, nursery-grown...	2	25	17 50	150 00	
3 to 4 ft., clumps, nursery-grown...	4	00	35 00		
4 to 5 ft., clumps, nursery-grown...	6	00	50 00		
5 to 6 ft., clumps, nursery-grown...	8	00	70 00		
"Collected" Rhododendrons. I supply the finest "collected" clumps of Rhododendron maximum and R. catawbiense by the carload and by the thousand. For prices and full information, see page 9.					
		Each	10	100	1,000
<b>Rhus aromatica (canadensis). 1 to 3 ft.</b>					
<b>copallina.</b> Sumac. 1 to 2 ft.....	20	\$1 50	\$12 00		
2 to 3 ft.....	30	1 25	10 00		
3 to 4 ft.....	40	2 50	15 00		
<b>cotinoides.</b> Southern Smoke Tree.					
3 to 4 ft.....	1	50			
6 to 8 ft.....	3	00			
<b>glabra.</b> 2 to 3 ft.....	20	1 00	8 50		
<b>typhina (hirta).</b> 1 to 2 ft.....	20	1 25	10 00		
2 to 3 ft.....	25	1 50	12 50		
4 to 6 ft.....	40	2 50	20 00		
<b>Ribes cynosbati.</b> 1 to 2 ft.....	30	2 50			
<b>rotundifolium.</b> 2 to 3 ft.....	30	2 50			
<b>Robinia hispida.</b> 1 to 2 ft.....	20	1 00	8 00		
<b>kelseyi.</b> 1 to 2 ft.....	40	3 00	20 00		
<b>viscosa.</b> 3 to 4 ft.....	35	2 00			
<b>Rosa arkansana.</b> 1 to 2 ft.....	40	3 00			
<b>blanda.</b> 1 to 2 ft.....	35	2 00	17 50		
<b>carolina.</b> 1 to 2 ft.....	15	75	6 00	\$50 00	
2 to 3 ft.....	20	1 00	8 00	70 00	
<b>humilis.</b> 6 to 12 in.....	20	1 00	8 00		
1 to 2 ft.....	25	1 50	12 00		
<b>lucida.</b> 1 to 2 ft.....	20	1 50	12 00	100 00	
<b>nitida.</b> 6 to 12 in.....	20	1 25	10 00		
1 to 2 ft.....	30	1 75	15 00		
<b>rubiginosa.</b> 1 to 2 ft., seedlings....	20	1 50	12 00		
<b>Rubus canadensis.</b> 1 to 3 ft.....	15	75	6 00	50 00	
<b>laciniatus.</b> 1 to 2 ft.....	25	2 00	15 00		
<b>odoratus.</b> 1 to 2 ft.....	15	75	6 00		
<b>Sambucus canadensis.</b> 3 to 4 ft.....	25	2 00			
<b>racemosus (pubens).</b> 1 to 2 ft....	25	1 50			
<b>Spiræa tomentosa alba.</b> 1 to 2 ft.....	20	1 50	12 00		
<b>Stuartia pentagyna.</b> Southern Stuartia.					
1 to 2 ft.....	40	2 50	20 00		
2 to 3 ft.....	75	4 00	35 00		
3 to 4 ft.....	1	00	6 50	60 00	
4 to 5 ft.....	2	00	15 00		
<b>Tecoma capreolata (crucigera).</b> .....	20	1 00	8 00	60 00	
<b>grandiflora.</b> Strong.....	60	4 00			
<b>radicans.</b> Strong.....	20	1 00			
<b>Tilia americana.</b> 2 to 3 ft.....	20	1 00	8 00		

### HEMLOCKS

		Canadian Each	10	100	1,000
<b>*Tsuga canadensis.</b> Canadian Hemlock.					
6 to 12 in.....	\$0	20	\$1 25	\$10 00	\$90 00
1 to 1½ ft.....	25	1 50	12 50	110 00	
1½ to 2 ft.....	50	3 00	27 50		
2 to 3 ft.....	1	00	6 00	50 00	
3 to 4 ft.....	1	50	10 00	90 00	
4 to 5 ft.....	2	00	17 50	150 00	
5 to 6 ft.....	3	50	30 00	250 00	
6 to 7 ft.....	6	00	50 00	450 00	
7 to 8 ft.....	8	00	70 00		

EVERGREENS ARE MARKED WITH A STAR (\*)

# KELSEY'S Hardy American Plants Rhododendrons and Azaleas

## Catalog of HIGHLANDS NURSERY

### TREES, SHRUBS AND WOODY VINES, continued

		Carolina Hemlock.	Each	10	100	1,000
<b>*Tsuga caroliniana.</b>						
1 to 2 in., seedlings.....			\$0 15	\$0 75	\$5 00	\$40 00
1 to 3 in., transplanted.....			20	1 00	8 00	70 00
6 to 12 in.....			75	6 00	50 00	
1 to 1½ ft.....			1 00	8 00		
1½ to 2 ft.....			1 50	12 00		
2 to 3 ft.....			2 00	15 00		
3 to 4 ft.....			4 00	30 00		
4 to 5 ft.....			6 00	50 00		
5 to 6 ft.....			9 00	80 00		
6 to 7 ft.....			14 00	120 00		
7 to 8 ft.....			16 00			
<b>*Vaccinium macrocarpum.</b> American Cranberry. Clumps..						
			10	75	5 00	40 00
<b>pallidum.</b>	6 to 12 in.....		30	2 00	17 50	
	1 to 2 ft.....		40	3 00		
	1 to 2 ft., clumps.....		60	4 00	30 00	
	2 to 3 ft., clumps.....		80	6 00	50 00	
<b>pennsylvanicum.</b>	3 to 6 in.....		30	1 75	15 00	
<b>stamineum.</b>	1 to 1½ ft.....		25	2 00	16 00	
	1 to 1½ ft., clumps.....		50	3 50	30 00	
	1½ to 2 ft., clumps.....		75	5 00	40 00	
<b>Viburnum acerifolium.</b>	6 to 12 in.....		15	75	5 00	
	1 to 2 ft.....		20	1 25	10 00	
	2 to 3 ft.....		30	2 00	18 00	
<b>alnifolium.</b>	1 to 2 ft.....		30	1 75		
	2 to 3 ft.....		40	2 50		
	3 to 4 ft.....		75	4 00		
	4 to 5 ft.....		1 00	6 00		

### *Viburnum cassinoides*.

6 to 12 in.....	20	1 00	8 00
1 to 2 ft.....	25	1 50	12 00
2 to 3 ft.....	30	1 75	15 00
3 to 4 ft.....	75	4 00	37 50
4 to 6 ft.....	1 00	6 00	50 00
<i>dentatum</i> . 1 to 2 ft.....	20	1 50	10 00
<i>opulus (oxycoccus)</i> . 1 to 2 ft.....	20	1 50	10 00
3 to 4 ft.....	30	2 50	

### *Xanthorrhiza apiifolia*.

Yellow Root. 3 to 6 in....	10	50	4 00	30 00
6 to 12 in.....	15	75	5 00	40 00
3 to 6 in., clumps.....	20	1 00	6 00	50 00
6 to 12 in., clumps.....	25	1 25	8 00	70 00
1 to 1½ ft., clumps.....	35	2 50	18 00	150 00
1½ to 2 ft., clumps.....	50	4 00	30 00	
<i>Xolisma ligustrina</i> .	1 to 2 ft.....	20	1 50	12 00

## Hardy Herbaceous Perennials, Vines, Aquatics, Ferns, Orchids, Lilies and Bulbous Plants

	Each	10	100
<i>Aconitum uncinatum</i> .....	\$0 20	\$1 00	\$8 00
<i>Acorus calamus</i> .....	20	1 00	8 00
<i>Actæa alba</i> .....	30	1 75	16 00
<i>Allium cernuum</i> .....	20	1 25	10 00
<i>tricoceum</i> .....	20	1 00	
<i>Amsonia amsonia</i> . Clumps.....	20	1 00	8 00
<i>Aquilegia canadensis</i> .....	20	1 00	8 00
<i>Aralia nudicaulis</i> .....	15	75	6 00
<i>Archangelica hirsuta</i> .....	15	75	6 00
<i>Arisæma triphyllum</i> .....	20	1 00	8 00
<i>Artemisia gracilis</i> .....	40	2 50	
<i>Asarum macranthum</i> .....	20	1 00	
Asters, in variety— <i>acuminatus</i> , <i>cordifolius</i> , <i>macrophyllus</i> , <i>punicus</i> , <i>umbellatus</i> .....	20	1 00	8 00
<i>Bicuculla</i> ( <i>Dicentra</i> ) <i>eximia</i> .....	20	1 25	10 00
Cacti, Hardy Species— <i>Echinocactus simpsoni</i> , <i>Echinocereus viridiflorus</i> , <i>Opuntia arenaria</i> , <i>Opuntia camanchica</i> , <i>Opuntia major</i> , <i>Opuntia mesacantha cymochila</i> , <i>Opuntia mesacantha greeni</i> , <i>Opuntia polyantha</i> .....	85	5 00	35 00
<i>Echinocactus</i> , <i>Perpetual Snow</i> .....	1 25	7 00	
<i>Calopogon</i> . See <i>Limodorum</i> .			
<i>Caltha leptosepala</i> . Marsh Marigold..	25	1 50	
<i>Campanula divaricata</i> .....	20	1 00	8 00
* <i>Carex fraseri</i> .....	20	1 25	10 00
<i>Chamælrirum luteum</i> .....	20	1 00	8 00
<i>Chelone glabra</i> .....	20	1 00	8 00
<i>lyoni</i> .....	20	1 00	8 00
<i>Chrosperma muscætoxicum</i> .....	15	75	6 00
<i>Cicuta maculata</i> .....	20	1 00	
<i>Cimicifuga americana</i> .....	20	1 00	8 00
<i>racemosa</i> .....	15	75	6 00
<i>Clematis coccinea</i> .....	50	3 00	25 00
<i>crispa</i> .....	40	2 75	20 00

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# KELSEY'S HARDY SPECIMEN EVERGREENS

## Catalog of HIGHLANDS NURSERY

### HARDY HERBACEOUS PERENNIALS, continued

	Each	10	100	1,000
<i>Clematis virginiana</i> .....	\$0 20	\$1 00	\$6 00	
<i>italica</i> .....	30	1 75	16 00	
* <i>Clintonia umbellata</i> .....	15	75	6 00	
<i>Convallaria majalis</i> .....	15	75	5 00	
<i>Coreopsis lanceolata</i> . Clumps.....	15	75	6 00	
<i>major</i> .....	15	75	6 00	
<i>rosea</i> . Clumps.....	20	1 00	8 00	
<i>verticillata</i> .....	20	1 00	8 00	
<i>Cypripedium acaule</i> . Light.....	15	75	5 00	\$40 00
Strong.....	20	1 25	10 00	70 00
<i>hirsutum</i> . Light.....	15	75	5 00	40 00
Strong.....	20	1 25	10 00	80 00
<i>Dionaea muscipula</i> . Venus' Fly-trap....	20	1 00	8 00	
<i>Dioscorea villosa</i> .....	20	1 00	7 00	
<i>Disporum lanuginosum</i> .....	20	1 25	9 00	
<i>Diphilleia cymosa</i> .....	20	1 25	10 00	
* <i>Epigaea repens</i> . Trailing Arbutus.				
Established clumps.....	40	2 50	22 50	
"Collected" clumps.....	25	1 50	12 00	100 00
<i>Erythronium americanum</i> .....	10	50	2 00	16 00
<i>Eupatorium ageratoides</i> .....	20	1 25	10 00	
<i>perfoliatum</i> .....	20	1 25	10 00	
<i>purpureum</i> . Strong.....	25	1 50	12 50	
<i>Euphorbia corollata</i> .....	20	1 00	8 00	

### Ferns, Hardy Native Species

	Each	10	100	1,000
<i>Adiantum pedatum</i> .....	\$0 20	\$1 25	\$10 00	
<i>Asplenium filix-fœmina</i> .....	20	1 00	8 00	
<i>thelypteroides</i> .....	20	1 00	8 00	
* <i>Botrychium virginianum</i> .....	20	1 00	7 00	
* <i>Dryopteris acrostichoides</i> .....	20	1 00	8 00	
<i>goldieana</i> .....	20	1 25	10 00	
* <i>marginalis</i> .....	20	1 00	8 00	\$60 00
* <i>noveboracensis</i> .....	20	1 00	8 00	
* <i>spinulosa</i> .....	20	1 00	8 00	60 00
<i>Onoclea sensibilis</i> .....	20	1 00	8 00	
<i>Osmunda cinnamomea</i> , <i>clayton-</i> <i>iana</i> and <i>regalis</i> .....	25	1 50	12 00	100 00
<i>Phegopteris hexagonoptera</i> .....	20	1 00	8 00	
* <i>Polypodium vulgare</i> .....	15	75	6 00	35 00
<i>Pteris aquilina</i> .....	15	75	5 00	30 00
* <i>Galax aphylla</i> . Established clumps....	25	1 50	12 00	90 00
"Collected" clumps.....	20	1 00	8 00	50 00
<i>Gaultheria procumbens</i> . Clumps....	25	1 50	10 00	
<i>Gillenia</i> . See <i>Porteranthus</i> .				
<i>Gentiana andrewsii</i> . Light.....	15	75	5 00	35 00
Strong.....	20	1 00	6 00	50 00
<i>Habenaria ciliaris</i> .....	20	1 00	8 00	
<i>Helianthus strumosus</i> .....	20	1 00	8 00	
* <i>Helonias bullata</i> .....	20	1 00	8 00	
<i>Hepatica acutiloba</i> .....	20	1 00	8 00	
<i>Heuchera americana</i> and <i>villosa</i> ....	20	1 00	8 00	
<i>Houstonia purpurea</i> and <i>serpyllifolia</i> .	15	75	6 00	40 00
<i>Humulus lupulus</i> .....	20	1 00	8 00	
* <i>Iris cristata</i> .....	25	1 50	10 00	80 00
<i>missouriensis</i> .....	25	1 50	12 00	
<i>pseudacorus</i> .....	20	1 00	8 00	
* <i>verna</i> . Clumps.....	25	1 50	10 00	
<i>versicolor</i> .....	20	1 00	8 00	
<i>Lacinaria (Liatris) spicata</i> .....	20	1 00	8 00	
<i>spicata pumila</i> .....	20	1 00		

### Lilies

	Each	10	100	1,000
<i>Lilium canadense</i> . Wild Yellow				
Lily. 2nd size.....	\$0 10	\$0 60	\$5 00	
1st size.....	20	1 00	7 00	
<i>carolinianum</i> . Carolina Lily.				
2nd size.....	20	1 00	7 00	
1st size.....	25	1 25	10 00	
<i>grayi</i> . 2nd size.....	20	1 00	6 00	\$50 00
1st size.....	25	1 25	10 00	80 00
<i>superbum</i> . Turk's-Cap Lily.				
3rd size.....	10	40	2 00	18 00
2nd size.....	15	75	5 00	30 00
1st size.....	20	1 00	8 00	60 00
<i>Limodorum (Calopogon) tuberosum</i> .				
Light.....	20	1 00	8 00	
Strong.....	25	1 50	12 00	
<i>Melanthium virginicum</i> .....	20	1 00	8 00	
<i>Menispermum canadense</i> . Moonseed.	15	75	6 00	
<i>Mitchella repens</i> . Clumps.....	25	1 50	10 00	
<i>Monarda didyma</i> .....	20	1 25	10 00	
<i>Orontium aquaticum</i> .....	25	1 50		
<i>Panax (Aralia) quinquefolium</i> .				
3rd size.....		60	5 00	35 00
2nd size.....		85	7 50	65 00
1st size.....		1 25	10 00	90 00
<i>Physostegia virginiana</i> .....	15	75	6 00	
<i>Podophyllum peltatum</i> .....	15	75	6 00	

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# KELSEY'S Hardy American Plants Rhododendrons and Azaleas

## Catalog of HIGHLANDS NURSERY

### HARDY HERBACEOUS PERENNIALS, continued

	Each	10	100	1,000
<i>Polygonatum biflorum</i> .....	\$0 15	\$0 75	\$6 00	
<i>commutatum</i> .....	20	1 00	8 00	
<i>Porteranthus</i> (Gillenia) <i>stipulacea</i> ...	20	1 00	8 00	
* <i>Potentilla tridentata</i> .....	20	1 00	8 00	
<i>Rhexia virginica</i> .....	20	1 00	8 00	\$60 00
<i>Sanguinaria canadensis</i> . Bloodroot.				
Strong.....	15	75	6 00	36 00
Sanguinaria is shipped entirely at consignee's risk.				
* <i>Saracenia flava</i> .....	30	1 75	15 00	
<i>Saxifraga micranthidifolia</i> .....	25	1 50	12 00	
<i>michauxii</i> .....	25	1 50		
<i>Sedum telephoides</i> and <i>ternatum</i> ....	20	1 00	8 00	
* <i>Shortia galacifolia</i> . 2nd size.....	35	2 00	18 00	
1st size.....	75	4 00	35 00	
<i>Silene stellata</i> .....	20	1 00	8 00	
<i>virginica</i> .....	20	1 25	10 00	
<i>Solidago canadensis</i> , <i>boottii</i> , <i>erecta</i> , <i>glomerata</i> , <i>odora</i> , <i>pallida</i> , <i>pat-</i> <i>ula</i> , <i>rugosa</i> and <i>pubens</i> .....	20	1 00	8 00	65 00
<i>Spigelia marilandica</i> .....	50	3 00	20 00	
<i>Steironema ciliatum</i> , <i>quadrifolium</i> and <i>terrestris</i> .....	15	75	6 00	
<i>Stenanthium robustum</i> . Mountain Feather Fleece. 3rd size.....	20	1 00	8 00	60 00
2nd size.....	25	1 50	12 50	100 00
1st size.....	50	3 00	26 00	
<i>Stokesia cyanea</i> .....	20	1 00	8 00	
<i>Thermopsis caroliniana</i> . Strong.....	20	1 00	8 00	
Light.....	10	60	5 00	
<i>Tradescantia montana</i> .....	20	1 00	8 00	
<i>Trillium erectum</i> . 2nd size.....	10	40	3 00	18 00
1st size.....	15	75	5 00	30 00
<i>erectum</i> var. <i>album</i> . Strong.....	20	1 00	8 00	
<i>grandiflorum</i> . 2nd size.....	10	30	1 50	12 00
1st size.....	15	60	3 50	20 00
<i>recurvatum</i> .....	15	75	6 00	50 00
<i>stylosum</i> . 2nd size.....	10	60	4 00	30 00
1st size.....	15	75	6 00	50 00
<i>undulatum</i> . 2nd size.....	10	60	4 00	30 00
1st size.....	15	75	6 00	40 00
<i>Uvularia perfoliata</i> and <i>sessilifolia</i> ....	20	1 00	8 00	
<i>Vagneria racemosa</i> .....	20	1 00	8 00	
<i>Veratrum viride</i> .....	20	1 00	8 00	
<i>Vinca minor</i> . Strong.....	20	1 00	8 00	
<i>Viola canadensis</i> .....	20	1 00		
<i>cucullata</i> .....	20	1 00	8 00	
<i>hastata</i> .....	20	1 00	8 00	
<i>pedata</i> .....	20	1 00	8 00	
<i>pedata bicolor</i> .....	30	1 75	14 00	
<i>rotundifolia</i> .....	20	1 00	8 00	
<i>sagittata</i> .....	20	1 00		
* <i>Xerophyllum asphodeloides</i> .....	35	2 00	15 00	
* <i>Yucca flaccida</i> .....	20	1 00	8 00	60 00
<i>glauca</i> .....	25	1 50	12 50	



*Rhododendron carolinianum*

EVERGREENS ARE MARKED WITH A STAR (\*)

# Rhododendrons and Mountain Laurel

## **"COLLECTED" CLUMPS**

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## **BY THE CARLOAD**

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For the area covered and effect produced, a carload of Rhododendrons or Kalmias, offered below, is the cheapest landscape proposition offered. I ship an unusual grade of splendid clumps, each plant a specimen and burlaped separately. Don't accept cheap stock, thrown into cars without burlaping, and with the fine, hair-like rootlets inevitably exposed. You will be disappointed and find it expensive in the end. While fine results may be had from "collected" Rhododendrons, particularly if purchased from a reliable source, where greatest care is used in digging and handling, results are never so sure as when nursery-grown stock is used. **"Collected" Rhododendrons and Kalmias delivered at your station by the carload. To be shipped from point determined by me.**

### **Rhododendron catawbiense "Collected" Clumps**

Each plant collected from the open and burlaped. Prices, delivered f. o. b. your station, if east of the Mississippi river.

Car containing 200 clumps, 1 to 3½ ft., for.....	\$280 00
Car containing 300 clumps, 1 to 3½ ft., for.....	380 00
Car containing 400 clumps, 1 to 3½ ft., for.....	480 00
Car containing 600 clumps, 1 to 3½ ft., for.....	600 00
Other combinations and sizes quoted on request.	

### **Rhododendron maximum "Collected" Clumps**

Prices in carload lots, delivered f. o. b. your station, if east of the Mississippi River, collected from open ground, and each specimen burlaped separately.

Car containing 300 clumps, 1½ to 4 ft., for.....	\$300 00
Car containing 400 clumps, 1½ to 4 ft., for.....	375 00
Car containing 600 clumps, 1½ to 4 ft., for.....	500 00

Other sizes or combinations will be made up to suit customers. It is far cheaper to buy my kind at slightly increased price, and have plants that will grow.

### **Rhododendron maximum and R. catawbiense**

#### **"Collected" Clumps by the Carload**

Mixed cars, delivered free at any station east of the Mississippi River. Car containing 150 maximum and 150 catawbiense, collected as above, 1½ to 4 ft., clumps,—total of 300—for \$400. Car containing 250 maximum and 250 catawbiense, 1½ to 4 ft., clumps,—total of 500—for \$550.

### **Kalmia latifolia (Mountain Laurel)**

#### **"Collected" Clumps by the Carload**

Each specimen burlaped, and highest-class clumps collected from the open, delivered free at your station, if east of the Mississippi River.

Car containing 400 clumps, 1 to 3½ ft. for \$375. Kalmia may be added to help fill any Rhododendron car at 90 cts. per clump, not less than 100 clumps in shipment.

The above "Carload" offers are made with a view of furnishing a variety of sizes that will permit of naturalistic grouping.

**"Collected" Rhododendrons and Kalmia by the 100 and 1,000.** The number that may be shipped in a car varies largely, depending on sizes. The minimum weight allowed per car is 16,000 lbs., with a freight rate to New York of \$96.

A car may easily be loaded much heavier, with proportionate increased freight charge, but not increasing the cost per plant.

A full car travels safer than one with a small load.

All "Clumps" offered below are collected with a good ball and are burlaped separately.

#### **Prices of "Collected" Clumps of Rhododendrons and Kalmias**

<b>Rhododendron catawbiense.</b> —	Each	10	100	1,000
1 to 2 ft., "collected" clumps....	\$1 50	\$10 00	\$80 00	\$700 00
2 to 3 ft., "collected" clumps....	2 00	15 00	130 00	1000 00
3 to 4 ft., "collected" clumps....	3 00	25 00	220 00	
4 to 5 ft., "collected" clumps....	5 00	40 00	350 00	
<b>maximum.</b> The Great American Rosebay.				
1 to 2 ft., "collected" clumps....	1 25	8 00	70 00	650 00
2 to 3 ft., "collected" clumps....	2 00	12 50	100 00	850 00
3 to 4 ft., "collected" clumps....	2 75	20 00	160 00	1400 00
4 to 5 ft., "collected" clumps....	4 00	30 00	275 00	2500 00
5 to 6 ft., "collected" clumps....	6 00	50 00	400 00	
6 to 7 ft., "collected" clumps....	8 00	65 00	540 00	
<b>Kalmia latifolia.</b> Mountain Laurel.				
1 to 2 ft., "collected" clumps....		7 00	60 00	550 00
2 to 3 ft., "collected" clumps....		12 50	100 00	850 00
3 to 4 ft., "collected" clumps....		17 50	150 00	1300 00



# KELSEY'S Hardy American Plants Rhododendrons and Azaleas

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## Catalog of HIGHLANDS NURSERY

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### TERMS

**TERMS** cash, or satisfactory references from unknown parties. Accounts due the first of each month, unless by special arrangement. 5 at 10 rates; 50 at 100 rates; 500 at 1,000 rates.

**AN EXTRA CHARGE** is always made for special selection.

**PACKING** free at prices in this catalog.

**SEND FOREIGN REMITTANCES** by Postal Money Order, drawn on Salem, Mass., post office; or by New York or Boston Exchange. An American dollar equals four shillings, four marks, or five francs.

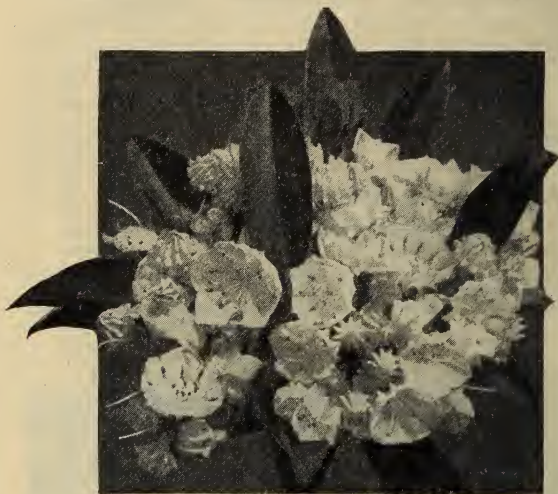
### GUARANTEE

No guarantee, expressed or implied, is made that stock will grow whether planted by me or not.

Having no control over after treatment of plantings, or over weather conditions, it is obvious that purchaser must assume all responsibility after delivery in good condition.

All shipments travel at consignee's risk, and transportation companies must be held liable for damage in transit.

Claims for errors must be made on receipt of goods. If there is any mistake or fault on my part it will gladly be rectified.



*Kalmia latifolia* (see pages 4 and 9)

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*“And to paint these home pictures we need chiefly American material. We must face this deadly parallel:”*

#### What We Really Plant

70% European trees and shrubs and horticultural varieties.

20% Chinese and Japanese.

10% American.

#### What We Ought to Plant

70% American trees and shrubs, i. e., native to America.

20% Chinese and Japanese.

10% European and horticultural.

*Wilhelm Miller in “What England Can Teach Us About Gardening”*

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**HARLAN P. KELSEY, owner, Salem, Mass., U. S. A.**

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J. HORACE MCFARLAND COMPANY, HARRISBURG, PA.